

THE POWER PLAN THAT LASTS: IMPLEMENTING SUSTAINABLE POWER SUPPLY IN NIGERIA'S DYNAMIC ENVIRONMENT

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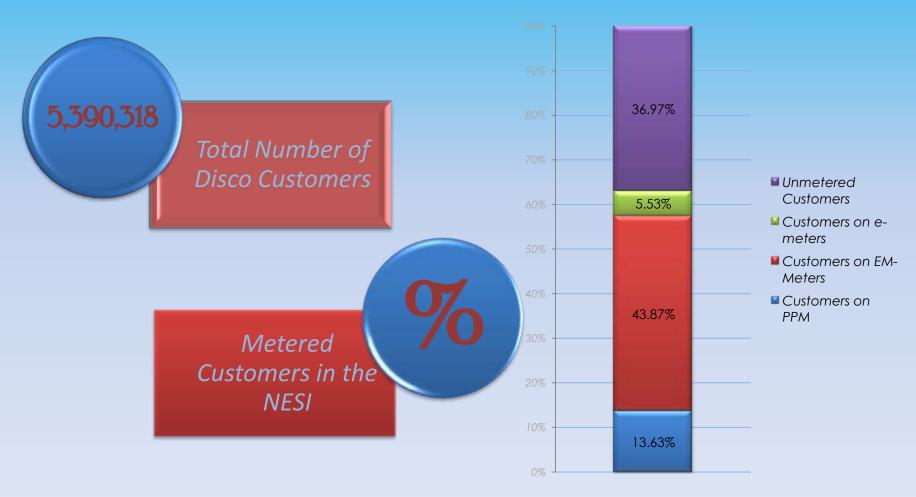
Introduction

- Access to electricity supply in Nigeria is currently less than 50% with total customer figures at about 5.4m
- Historical challenges to power sector development include:
 - Prolonged FG presence at commanding heights
 - Consistent under-investment since the early 80's
 - Poor management of the gas advantage
- Obvious decline and near-collapse in the sector necessitates the ongoing electric power sector reform agenda

Overview of the Nigerian Electricity Supply Industry

- Power sector reform started in 2000 with the Electric Power Implementation Committee (EPIC)
- The EPSR Act was drafted in 2000 and became law in March 2005
- NEPA was transformed into PHCN Plc and later unbundled into 6 Gencos, TCN and 11 Discos
- NERC was inaugurated in October 2005 as sector regulator
- Relevant subsidiary legislation has been developed
- Critically, procurement and liability management companies (NBET/NELMCO) have been incorporated and operationalised

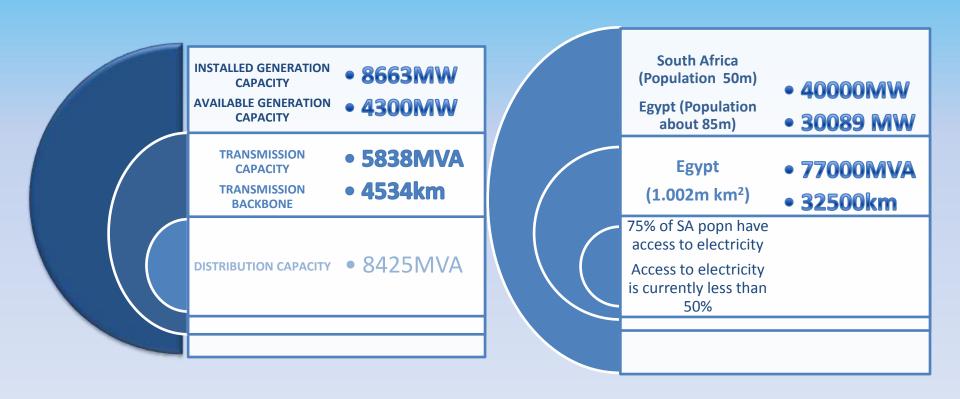
Overview of the Nigerian Electricity Industry (Cont'd)



Where we are vs Where we should be

Where we are

Where we should be



Nigeria's Electrical Reform Agenda

- The Government's reform mission:
 - improve efficiency
 - encourage private sector participation
 - strengthen the power sector as Nigeria's engine for development
- NERC's vision for its achievement:
 - promotion of competition (but what kind?)
 - good corporate governance & financial discipline
 - social accountability & efficient use of resources

Privatisation

- Private sector intervention is inevitable (Why?)
- Strategies to be adopted during the privatisation process include:
- Core Investor Sale (sale of equity)

 Discos
- Core Investor Sale
 Concession

 GENCOS

Asset Sale

Privatisation Methodology

Discos:

- Emphasizes technical, financial & managerial competence of operators
- loss reduction & investments are the main parameters for assessing potential bidders

TCN:

- 5 year management contract
- Management contractor to oversee the entire TCN operations including market &system operations

Gencos:

- Hydro Stations for concession
- 4 thermal stations for core investor sale
- 3 non-operational power stations for asset sale

Privatisation cont'd...

Key Reform & Privatisation Enablers:

- Sustainable and cost reflective tariffs
- Transparent and consultative regulatory and transactional process
- Public Enlightenment
- Set-up and funding of Bulk Trader and NELMCO
- FGN providing additional and ACCESSIBLE incentives to the power sector

Post Privatisation Design of the Electricity Market

The competitive market for electricity in Nigeria will evolve through the following stages:

- Pre Transitional Stage (where we are today);
- Transitional stage (where we are about to move into)
 - entry of new generation
 - introduction of competition for entering the IPP market
 - electricity trading through bilateral contracts (industry agreements)

Post Privatisation Design cont'd...

- Medium Term Market:
 - introduction of generation competition
 - competition in retail sales within each Disco
 - flexibility in electricity trading arrangements
 through the implementation of a balancing market

Industry Agreements

- The BPE has been working with NERC and other stakeholders to prepare commercially and financially viable industry documents:
 - Ancillary Services Agreement
 - Grid Connection Agreement
 - Market Participation Agreement
 - Transmission Use of System Agreement
 - Power Purchase Agreement (Hydro & Thermal)
 - Vesting Contract

Industry Agreements cont'd...

- Gas Sale Aggregation Agreement (GSAA)
- Gas Transportation Agreement (GTA)
- Concession Agreement (for hydros)
- Share Sale Agreement
- Shareholders Agreement
- Mgt Contract for TCN PLC
- Performance Agreement
- NERC licences (Genco, Disco, BT, TSP, SO)

Cost Reflective Pricing: MYTO II

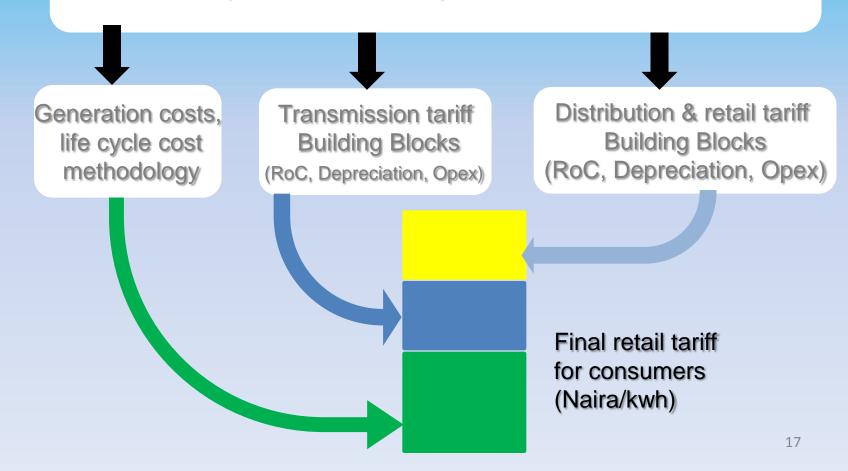
- MYTO II took effect on 1st June, 2012
- The key features are:
 - Full recovery of prudent costs
 - Attention to major social concerns:
 - Affordability
 - Metering
 - Estimated Billing
 - Loss Reduction
 - General Customer Care

Multi Year Tariff Order (MYTO)

- A unified way to determine total industry revenue requirement.
- Provides a 15-year plan for tariff in the sector due to long gestation period required for investors to recoup investment.
- MYTO is used to set wholesale, transmission and retail electricity prices in the NESI.
- Detailed list of retail prices can be found behind this presentation

The Process used to construct the MYTO and set the retail tariffs

Inputs to the tariff; forecasts of load, capacity, fuel costs, investment, Levels of losses, customer numbers, O & M costs



Pricing Concepts in the MYTO

Generation Pricing

- 1. Based on the most economically efficient new entrant.
- 2. Existing PPAs will continue to operate and market participants paid according to their PPAs
- 3. Wholesale price are in two parts: **Capacity** and **Energy** charges, escalating with inflation and exchange rate, gas prices and available generation capacity and attendant costs

Transmission and Distribution Pricing

- NERC has used a building blocks approach in setting tariff for transmission and distribution.
- 2. Building blocks approach is used extensively in regulated industries as it provides the benefits of both price cap and incentive based regulation.
- 3. It is simple a way of bringing together all of the industry's costs in a consistent accounting framework.

Rationale for the Price Increase-Cost-Reflective Tariff

- Full efficient cost recovery is mandated by the S.76,
 EPSR Act, 2005
- All businesses to remain in business and grow must cover their costs and provide a reasonable return
- Without a cost-reflective tariff, no utility provider will enter any market, however large the market
- The absence of a cost-reflective tariff is a key reason for the failure of the power sector to serve Nigerians for the past three decades

Bulk Generation Procurement

- NERC has so far issued over 40 licences to potential IPPs for the supply of new electricity on-grid generation capacity of more than 10,000MW
- Not one is in business because of unacceptable commercial market/regulatory risks
- All the proposals were unsolicited, and the resulting cost could be significant if this un-orderly approach continues
- NERC's solution is to use its regulatory instruments to evolve the market towards the procurement framework already mandated by the Market Rules

Bulk Procurement Generation cont'd...

- A framework comprising guidelines and regulations have been developed to govern bulk generation procurement
- They provide for processes to be followed by a buyer in procuring additional electric generation capacity
- This framework establishes a systematic, transparent and competitive process for procuring generation capacity at least cost to consumers
- Already on NERC website for comments

Gas Supply and Pricing in the NESI

- Gas as a feed stock for thermal generation constitutes about 50% of total cost of producing power in Nigeria
- This is significant considering that 80% of power stations in Nigeria are gas based
- This will immediately increase and remain well above 90% in the future
- Adequate gas supply to power generation is central to achieving the Commission's objective of electricity availability, accessibility and affordability

The Next Decade....

- A lot more capacity in the system
- A lot more investment by 2017, the NESI will be averaging \$20bn invested per annum (7,500MW) and rising
- Competitive entry for embedded and on-grid generation
- A huge amount of project planning, engineering, construction and financing will be generated
- A lot more disputes within daily operations and in the rest of the market generally

The Next Decade cont'd...

- Cross sectional disaggregation
 - Discos will break up along local lines
 - Regional power pools with their own independent SO's will evolve
 - Regulatory capacity will be more wide spread
 - State governments will have to develop capacity to regulate market operations carried on purely within their boundaries
- NERC to remain relevant will evolve into managing a framework that relies on its capacity to identify, anticipate and eliminate potential harm either directly but probably more often through industry panels, committees and prudent /judicious use of its portfolio of regulatory instruments

Challenges to a Bright Future

- Lack of symmetric reform in the domestic gas market
- Lack of understanding of reform imperatives by the domestic banking sector
- Inconsistency in political will
- Development of the rule of law and respect by stakeholders, especially politicians for institutions created to provide certainty in the industry

Opportunities for Legal Practitioners in the Emerging Industry

- New business opportunities & prospects are emerging as the NESI undergoes reforms aimed at bringing about a robust industry with efficient market structures that will ensure safe, adequate, reliable and affordable electricity
- Legal Practitioners are expected to provide a robust backbone/support services for the emerging market
- NERC estimates that the NESI will grow from N300 billion in revenue today to over N1.5 trillion by 2016



THANK YOU

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Abuja Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 702 | 986 | 1,384 |
| Residential R3 | 37,527 | 52,696 | 73,997 | 103,908 |
| Residential R4 | 113,358 | 136,030 | 191,016 | 268,228 |
| Commercial C1 | 500 | 702 | 986 | 1,384 |
| Commercial C2 | 34,020 | 47,772 | 67,082 | 94,197 |
| Commercial C3 | 102,767 | 123,321 | 173,169 | 243,168 |
| Industrial 1 | 10,000 | 10,000 | 14,042 | 19,718 |
| Industrial D2 | 101,113 | 101,113 | 141,985 | 199,378 |
| Industrial D3 | 102,767 | 123,321 | 173,169 | 243,168 |
| Special 1 | 500 | 702 | 986 | 1,384 |
| Special 2 | 35,938 | 43,125 | 60,557 | 85,035 |
| Special 3 | 45,313 | 54,375 | 76,354 | 107,218 |
| Street Lighting S1 | 500 | 600 | 843 | 1,183 |

Abuja Disco- Energy Charge

| | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| Tariff Code | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 11.74 | 12.62 | 13.25 | 13.91 |
| Residential R3 | 22.62 | 22.62 | 23.75 | 24.94 |
| Residential R4 | 22.62 | 22.62 | 23.75 | 24.94 |
| Commercial C1 | 16.56 | 16.56 | 17.39 | 18.26 |
| Commercial C2 | 21.03 | 21.03 | 22.08 | 23.18 |
| Commercial C3 | 21.03 | 21.03 | 22.08 | 23.18 |
| Industrial 1 | 16.97 | 16.97 | 17.81 | 18.70 |
| Industrial D2 | 22.04 | 22.04 | 23.14 | 24.30 |
| Industrial D3 | 22.04 | 22.04 | 23.14 | 24.30 |
| Special 1 | 16.24 | 16.24 | 17.05 | 17.90 |
| Special 2 | 16.24 | 16.24 | 17.05 | 17.90 |
| Special 3 | 16.24 | 16.24 | 17.05 | 17.90 |
| Street Lighting S1 | 12.47 | 13.41 | 14.08 | 14.78 |

Benin Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 750 | 1,500 | 1,800 |
| Residential R3 | 25,018 | 37,527 | 49,143 | 64,355 |
| Residential R4 | 101,631 | 133,091 | 174,289 | 228,239 |
| Commercial C1 | 500 | 1,000 | 1,310 | 1,715 |
| Commercial C2 | 22,680 | 34,020 | 44,551 | 58,341 |
| Commercial C3 | 141,748 | 141,748 | 185,625 | 243,085 |
| Industrial 1 | 500 | 1,000 | 1,310 | 1,715 |
| Industrial D2 | 139,466 | 153,413 | 200,901 | 263,089 |
| Industrial D3 | 141,748 | 155,923 | 204,188 | 267,394 |
| Special 1 | 500 | 1,000 | 1,310 | 1,715 |
| Special 2 | 34,375 | 37,813 | 49,517 | 64,845 |
| Special 3 | 40,625 | 44,688 | 58,520 | 76,635 |
| Street Lighting S1 | 500 | 1,000 | 1,310 | 1,715 |

Benin Disco – Energy Charge

| | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| Tariff Code | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 11.37 | 11.37 | 11.94 | 12.54 |
| Residential R3 | 20.28 | 20.28 | 21.29 | 22.36 |
| Residential R4 | 20.28 | 20.28 | 21.29 | 22.36 |
| Commercial C1 | 15.84 | 15.84 | 16.63 | 17.46 |
| Commercial C2 | 18.85 | 18.85 | 19.79 | 20.78 |
| Commercial C3 | 18.85 | 18.85 | 19.79 | 20.78 |
| Industrial 1 | 15.21 | 15.21 | 15.97 | 16.77 |
| Industrial D2 | 19.76 | 19.76 | 20.75 | 21.79 |
| Industrial D3 | 19.76 | 19.76 | 20.75 | 21.79 |
| Special 1 | 14.56 | 14.56 | 15.29 | 16.05 |
| Special 2 | 14.56 | 14.56 | 15.29 | 16.05 |
| Special 3 | 14.56 | 14.56 | 15.29 | 16.05 |
| Street Lighting S1 | 15.00 | 15.00 | 15.75 | 16.54 |

Enugu Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 650 | 874 | 1,176 |
| Residential R3 | 18,787 | 24,424 | 32,847 | 44,175 |
| Residential R4 | 117,416 | 117,416 | 157,910 | 212,369 |
| Commercial C1 | 500 | 650 | 874 | 1,176 |
| Commercial C2 | 17,032 | 22,141 | 29,777 | 40,046 |
| Commercial C3 | 106,446 | 106,446 | 143,157 | 192,528 |
| Industrial 1 | 1,000 | 1,300 | 1,748 | 2,351 |
| Industrial D2 | 104,733 | 104,733 | 140,852 | 189,428 |
| Industrial D3 | 106,446 | 106,446 | 143,157 | 192,528 |
| Special 1 | 500 | 650 | 874 | 1,176 |
| Special 2 | 37,500 | 37,500 | 50,433 | 67,826 |
| Special 3 | 46,935 | 46,935 | 63,121 | 84,890 |
| Street Lighting S1 | 500 | 650 | 874 | 1,176 |

Enugu Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.89 | 14.82 | 15.57 | 16.34 |
| Residential R3 | 23.43 | 23.43 | 24.60 | 25.83 |
| Residential R4 | 23.43 | 23.43 | 24.60 | 25.83 |
| Commercial C1 | 17.28 | 17.28 | 18.14 | 19.05 |
| Commercial C2 | 21.78 | 21.78 | 22.87 | 24.01 |
| Commercial C3 | 21.78 | 21.78 | 22.87 | 24.01 |
| Industrial 1 | 17.57 | 17.57 | 18.45 | 19.37 |
| Industrial D2 | 22.83 | 22.83 | 23.97 | 25.17 |
| Industrial D3 | 22.83 | 22.83 | 23.97 | 25.17 |
| Special 1 | 16.82 | 19.34 | 20.31 | 21.33 |
| Special 2 | 16.82 | 19.34 | 20.31 | 21.33 |
| Special 3 | 16.82 | 19.34 | 20.31 | 21.33 |
| Street Lighting S1 | 12.90 | 14.84 | 15.58 | 16.36 |

Ibadan Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 500 | 625 | 781 |
| Residential R3 | 18,764 | 18,764 | 23,453 | 29,314 |
| Residential R4 | 117,267 | 117,267 | 146,573 | 183,202 |
| Commercial C1 | 500 | 500 | 625 | 781 |
| Commercial C2 | 17,010 | 17,010 | 21,261 | 26,574 |
| Commercial C3 | 106,311 | 106,311 | 132,879 | 166,086 |
| Industrial 1 | 500 | 500 | 625 | 781 |
| Industrial D2 | 104,600 | 104,600 | 130,740 | 163,412 |
| Industrial D3 | 106,311 | 106,311 | 132,879 | 166,086 |
| Special 1 | 500 | 500 | 625 | 781 |
| Special 2 | 33,594 | 33,594 | 41,989 | 52,482 |
| Special 3 | 46,875 | 46,875 | 58,589 | 73,231 |
| Street Lighting S1 | 500 | 500 | 625 | 781 |

Ibadan Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.30 | 12.91 | 13.56 | 14.23 |
| Residential R3 | 23.40 | 24.57 | 25.80 | 27.09 |
| Residential R4 | 23.40 | 24.57 | 25.80 | 27.09 |
| Commercial C1 | 15.48 | 16.25 | 17.07 | 17.92 |
| Commercial C2 | 21.75 | 22.84 | 23.98 | 25.18 |
| Commercial C3 | 21.75 | 22.84 | 23.98 | 25.18 |
| Industrial 1 | 17.55 | 18.43 | 19.35 | 20.32 |
| Industrial D2 | 22.80 | 23.94 | 25.14 | 26.39 |
| Industrial D3 | 22.80 | 23.94 | 25.14 | 26.39 |
| Special 1 | 16.80 | 17.64 | 18.52 | 19.45 |
| Special 2 | 16.80 | 17.64 | 18.52 | 19.45 |
| Special 3 | 16.80 | 17.64 | 18.52 | 19.45 |
| Street Lighting S1 | 12.90 | 13.55 | 14.22 | 14.93 |

Jos Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 775 | 1,163 | 1,744 |
| Residential R3 | 18,764 | 29,083 | 43,625 | 65,438 |
| Residential R4 | 117,267 | 181,764 | 272,646 | 408,969 |
| Commercial C1 | 500 | 775 | 1,163 | 1,744 |
| Commercial C2 | 17,010 | 26,366 | 39,548 | 59,322 |
| Commercial C3 | 106,311 | 164,782 | 247,173 | 370,760 |
| Industrial 1 | 900 | 1,395 | 2,093 | 3,139 |
| Industrial D2 | 104,600 | 162,129 | 243,194 | 364,791 |
| Industrial D3 | 106,311 | 164,782 | 247,174 | 370,760 |
| Special 1 | 900 | 1,395 | 2,093 | 3,139 |
| Special 2 | 40,625 | 62,969 | 94,453 | 141,680 |
| Special 3 | 46,875 | 72,656 | 108,984 | 163,477 |
| Street Lighting S1 | 900 | 1,395 | 2,093 | 3,139 |

Jos Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.99 | 13.63 | 14.32 | 15.03 |
| Residential R3 | 23.40 | 24.57 | 25.80 | 27.09 |
| Residential R4 | 23.40 | 24.57 | 25.80 | 27.09 |
| Commercial C1 | 17.00 | 17.85 | 18.74 | 19.68 |
| Commercial C2 | 21.75 | 22.84 | 23.98 | 25.18 |
| Commercial C3 | 21.75 | 22.84 | 23.98 | 25.18 |
| Industrial 1 | 17.00 | 17.84 | 18.74 | 19.68 |
| Industrial D2 | 22.80 | 23.94 | 25.14 | 26.39 |
| Industrial D3 | 22.80 | 23.94 | 25.14 | 26.39 |
| Special 1 | 16.80 | 17.64 | 18.52 | 19.45 |
| Special 2 | 16.80 | 17.64 | 18.52 | 19.45 |
| Special 3 | 16.80 | 17.64 | 18.52 | 19.45 |
| Street Lighting S1 | 17.00 | 17.00 | 17.85 | 18.74 |

Kaduna Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 800 | 1,280 | 2,048 |
| Residential R3 | 25,018 | 40,029 | 64,046 | 102,474 |
| Residential R4 | 156,356 | 250,170 | 400,271 | 640,434 |
| Commercial C1 | 500 | 800 | 1,280 | 2,048 |
| Commercial C2 | 22,680 | 36,288 | 58,061 | 92,897 |
| Commercial C3 | 141,748 | 226,797 | 362,875 | 580,600 |
| Industrial 1 | 1,000 | 1,600 | 2,560 | 4,096 |
| Industrial D2 | 139,466 | 223,146 | 357,033 | 571,253 |
| Industrial D3 | 141,748 | 226,797 | 362,875 | 580,600 |
| Special 1 | 500 | 800 | 1,280 | 2,048 |
| Special 2 | 46,728 | 74,766 | 119,625 | 191,400 |
| Special 3 | 62,500 | 100,000 | 160,000 | 256,000 |
| Street Lighting S1 | 500 | 800 | 1,280 | 2,048 |

Kaduna Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>′ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.69 | 13.96 | 15.36 | 16.90 |
| Residential R3 | 23.33 | 25.66 | 28.23 | 31.05 |
| Residential R4 | 23.33 | 25.66 | 28.23 | 31.05 |
| Commercial C1 | 16.00 | 17.60 | 19.36 | 21.30 |
| Commercial C2 | 21.68 | 23.85 | 26.24 | 28.86 |
| Commercial C3 | 21.68 | 23.85 | 26.24 | 28.86 |
| Industrial 1 | 17.50 | 19.24 | 21.17 | 23.29 |
| Industrial D2 | 22.73 | 25.00 | 27.50 | 30.25 |
| Industrial D3 | 22.73 | 25.00 | 27.50 | 30.25 |
| Special 1 | 16.75 | 18.42 | 20.26 | 22.29 |
| Special 2 | 16.75 | 18.42 | 20.26 | 22.29 |
| Special 3 | 16.75 | 18.42 | 20.26 | 22.29 |
| Street Lighting S1 | 14.19 | 15.61 | 17.17 | 18.89 |

Kano Disco – Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 667 | 889 | 1,186 |
| Residential R3 | 22,516 | 30,031 | 40,055 | 53,424 |
| Residential R4 | 117,267 | 156,407 | 208,612 | 278,241 |
| Commercial C1 | 500 | 667 | 889 | 1,186 |
| Commercial C2 | 20,412 | 27,225 | 36,312 | 48,432 |
| Commercial C3 | 106,311 | 141,795 | 189,122 | 252,245 |
| Industrial 1 | 650 | 867 | 1,156 | 1,542 |
| Industrial D2 | 104,600 | 139,512 | 186,077 | 248,184 |
| Industrial D3 | 106,311 | 141,795 | 189,122 | 252,245 |
| Special 1 | 500 | 667 | 889 | 1,186 |
| Special 2 | 46,875 | 62,521 | 83,388 | 111,221 |
| Special 3 | 62,500 | 83,361 | 111,184 | 148,294 |
| Street Lighting S1 | 650 | 867 | 1,156 | 1,542 |

Kano Disco – Energy charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.78 | 13.42 | 14.09 | 14.80 |
| Residential R3 | 23.40 | 24.57 | 25.80 | 27.09 |
| Residential R4 | 23.40 | 24.57 | 25.80 | 27.09 |
| Commercial C1 | 15.84 | 16.63 | 17.46 | 18.34 |
| Commercial C2 | 21.75 | 22.84 | 23.98 | 25.18 |
| Commercial C3 | 21.75 | 22.84 | 23.98 | 25.18 |
| Industrial 1 | 17.55 | 18.43 | 19.35 | 20.32 |
| Industrial D2 | 22.80 | 23.94 | 25.14 | 26.39 |
| Industrial D3 | 22.80 | 23.94 | 25.14 | 26.39 |
| Special 1 | 16.80 | 17.64 | 18.52 | 19.45 |
| Special 2 | 16.80 | 17.64 | 18.52 | 19.45 |
| Special 3 | 16.80 | 17.64 | 18.52 | 19.45 |
| Street Lighting S1 | 12.90 | 13.55 | 14.22 | 14.93 |

Eko Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 750 | 1,125 | 1,688 |
| Residential R3 | 21,265 | 31,898 | 47,847 | 52,632 |
| Residential R4 | 118,831 | 136,655 | 150,321 | 165,353 |
| Commercial C1 | 500 | 750 | 1,125 | 1,688 |
| Commercial C2 | 19,278 | 22,170 | 25,495 | 29,819 |
| Commercial C3 | 107,728 | 118,501 | 130,351 | 143,387 |
| Industrial 1 | 603 | 905 | 1,357 | 1,628 |
| Industrial D2 | 105,994 | 116,594 | 129,300 | 142,330 |
| Industrial D3 | 107,728 | 118,501 | 130,351 | 143,387 |
| Special 1 | 500 | 750 | 975 | 1,463 |
| Special 2 | 47,500 | 52,250 | 57,475 | 63,223 |
| Special 3 | 53,125 | 58,438 | 64,281 | 70,709 |
| Street Lighting S1 | 500 | 750 | 1,125 | 1,688 |

Eko Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|---------|-------|-------|
| | Energy Charge, N | I / kWh | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.87 | 12.87 | 12.87 | 12.87 |
| Residential R3 | 23.71 | 23.71 | 23.71 | 23.71 |
| Residential R4 | 23.71 | 23.71 | 23.71 | 23.71 |
| Commercial C1 | 15.84 | 15.84 | 15.84 | 15.84 |
| Commercial C2 | 22.04 | 22.04 | 22.04 | 22.04 |
| Commercial C3 | 22.04 | 22.04 | 22.04 | 22.04 |
| Industrial 1 | 17.78 | 17.78 | 17.78 | 17.55 |
| Industrial D2 | 23.10 | 22.10 | 23.10 | 23.10 |
| Industrial D3 | 23.10 | 23.10 | 23.10 | 23.10 |
| Special 1 | 17.02 | 16.02 | 17.02 | 17.02 |
| Special 2 | 17.02 | 17.02 | 17.02 | 17.02 |
| Special 3 | 17.02 | 17.02 | 17.02 | 17.02 |
| Street Lighting S1 | 13.07 | 13.07 | 13.07 | 13.07 |

Ikeja Disco - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 750 | 895 | 1,067 |
| Residential R3 | 17,513 | 26,269 | 31,332 | 37,371 |
| Residential R4 | 109,449 | 164,174 | 195,818 | 233,561 |
| Commercial C1 | 500 | 750 | 895 | 1,067 |
| Commercial C2 | 15,876 | 23,814 | 28,404 | 33,879 |
| Commercial C3 | 99,224 | 148,835 | 177,523 | 211,740 |
| Industrial 1 | 500 | 1,000 | 1,193 | 1,423 |
| Industrial D2 | 97,626 | 195,252 | 232,887 | 277,775 |
| Industrial D3 | 99,224 | 198,447 | 236,697 | 282,320 |
| Special 1 | 500 | 750 | 895 | 1,067 |
| Special 2 | 35,938 | 43,125 | 51,437 | 61,352 |
| Special 3 | 43,750 | 65,625 | 78,274 | 93,361 |
| Street Lighting S1 | 500 | 650 | 775 | 925 |

Ikeja Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|--------------------|
| | Energy Charge, N | <u>′ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.45 | 12.83 | 13.21 | 13.61 |
| Residential R3 | 21.84 | 22.50 | 23.17 | 23.87 |
| Residential R4 | 21.84 | 22.50 | 23.17 | 23.87 |
| Commercial C1 | 16.56 | 17.06 | 17.57 | 18.10 |
| Commercial C2 | 20.30 | 20.91 | 21.54 | 22.18 |
| Commercial C3 | 20.30 | 20.91 | 21.54 | 22.18 |
| Industrial 1 | 16.38 | 16.87 | 17.38 | 17.90 |
| Industrial D2 | 21.28 | 21.92 | 22.58 | 23.25 |
| Industrial D3 | 21.28 | 21.92 | 22.58 | 23.25 |
| Special 1 | 15.68 | 16.15 | 16.63 | 17.13 |
| Special 2 | 15.68 | 16.15 | 16.63 | 17.13 |
| Special 3 | 15.68 | 16.15 | 16.63 | 17.13 |
| Street Lighting S1 | 12.04 | 12.40 | 12.77 | ⁴ [3.16 |

P/Harcourt - Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 700 | 1,050 | 1,575 |
| Residential R3 | 25,018 | 35,025 | 52,538 | 78,807 |
| Residential R4 | 117,267 | 164,174 | 246,261 | 369,391 |
| Commercial C1 | 500 | 700 | 1050 | 1, 575 |
| Commercial C2 | 22,680 | 31,752 | 47,628 | 71,442 |
| Commercial C3 | 106,311 | 148,835 | 223,253 | 334,880 |
| Industrial 1 | 700 | 980 | 1470 | 2,205 |
| Industrial D2 | 104,600 | 146,439 | 219,659 | 329,488 |
| Industrial D3 | 106,311 | 148,835 | 223,253 | 334,880 |
| Special 1 | 700 | 980 | 1,470 | 2,205 |
| Special 2 | 46,875 | 65,625 | 98,438 | 147,656 |
| Special 3 | 62,500 | 87,500 | 131,250 | 196,875 |
| Street Lighting S1 | 700 | 980 | 1,470 | 2,205 |

P/Harcourt Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 12.82 | 13.21 | 13.60 | 14.01 |
| Residential R3 | 23.40 | 24.10 | 24.83 | 25.57 |
| Residential R4 | 23.40 | 24.10 | 24.83 | 25.57 |
| Commercial C1 | 17.20 | 17.72 | 18.25 | 18.79 |
| Commercial C2 | 21.75 | 22.40 | 23.07 | 23.77 |
| Commercial C3 | 21.75 | 22.40 | 23.07 | 23.77 |
| Industrial 1 | 23.40 | 24.10 | 24.83 | 25.57 |
| Industrial D2 | 22.80 | 23.48 | 24.19 | 24.91 |
| Industrial D3 | 22.80 | 23.48 | 24.19 | 24.91 |
| Special 1 | 16.80 | 17.30 | 17.82 | 18.36 |
| Special 2 | 16.80 | 17.30 | 17.82 | 18.36 |
| Special 3 | 22.40 | 23.07 | 23.76 | 24.48 |
| Street Lighting S1 | 17.20 | 17.72 | 18.25 | 18.79 |

Yola Disco -Fixed Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|-------------------|--------------|---------|---------|
| | Fixed Charge, N / | <u>Month</u> | | |
| Residential R1 | - | - | - | - |
| Residential R2 | 500 | 750 | 1,250 | 1,960 |
| Residential R3 | 16,137 | 24,205 | 40,355 | 63,244 |
| Residential R4 | 100,850 | 152,274 | 252,206 | 395,259 |
| Commercial C1 | 500 | 750 | 1,250 | 1,960 |
| Commercial C2 | 14,629 | 21,943 | 36,583 | 57,334 |
| Commercial C3 | 91,427 | 137,141 | 228,643 | 358,331 |
| Industrial 1 | 500 | 750 | 1,250 | 1,960 |
| Industrial D2 | 89,956 | 134,933 | 224,962 | 352,562 |
| Industrial D3 | 91,427 | 137,141 | 228,643 | 358,331 |
| Special 1 | 500 | 750 | 1,250 | 1,960 |
| Special 2 | 34,375 | 44,688 | 74,503 | 116,762 |
| Special 3 | 40,313 | 60,469 | 100,814 | 157,996 |
| Street Lighting S1 | 500 | 750 | 1,250 | 1,960 |

Yola Disco – Energy Charge

| Tariff Code | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|--------------|-------|-------|
| | Energy Charge, N | <u>/ kWh</u> | | |
| Residential R1 | 4.00 | 4.00 | 4.00 | 4.00 |
| Residential R2 | 11.32 | 12.17 | 12.78 | 13.42 |
| Residential R3 | 20.28 | 21.63 | 22.71 | 23.85 |
| Residential R4 | 20.28 | 21.63 | 22.71 | 23.85 |
| Commercial C1 | 15.84 | 17.03 | 17.88 | 18.77 |
| Commercial C2 | 18.71 | 20.11 | 21.11 | 22.17 |
| Commercial C3 | 18.71 | 20.11 | 21.11 | 22.17 |
| Industrial 1 | 15.09 | 16.22 | 17.04 | 17.89 |
| Industrial D2 | 19.61 | 21.08 | 22.13 | 23.24 |
| Industrial D3 | 19.61 | 21.08 | 22.13 | 23.24 |
| Special 1 | 14.45 | 15.53 | 16.31 | 17.12 |
| Special 2 | 14.45 | 15.53 | 16.31 | 17.12 |
| Special 3 | 14.45 | 15.53 | 16.31 | 17.12 |
| Street Lighting S1 | 11.09 | 11.93 | 12.52 | 13.15 |